

# TOP 100'S

# Listing Agent to Lender

01

Can you confirm that the buyer has a full loan pre-approval, including favorable AUS findings?

02

Can you provide assurance that the buyer's income and employment history have been verified and are stable, including verification of any variable income sources?

03

What is the source of the buyer's down payment?

04

Does the buyer currently have enough settled funds in their possession to cover their funds to close plus any appraisal guarantees (when applicable)?

05

Are there any financing contingencies (i.e. gifts funds, down payment assistance, use of retirement funds, etc.) that could potentially delay or jeopardize the closing?

06

Have you reviewed all the required documents?

07

How soon will the property appraisal and title be ordered?

08

Can you meet the proposed closing date in the purchase agreement?

09

How will you communicate the status of the loan throughout the process?

10

Why should we accept your buyer's offer?

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